

# Mid-Council Financial Network December 2020

*Church Properties:  
How can the  
Presbyterian Foundation help  
you today?*

# Markers Suggesting Concern

- absence of critical mass
- financial pressures
- leadership fatigue
- dependence on a small number of donors

## Strategy Options

- remain in place & share
- remain in place & re-invent/re-purpose
- sell & remain in place
- sell & relocate
- merge & remain in place
- merge & relocate & sell
- dissolve & sell
- dissolve & pby re-plants/re-purposes

# Strategy Considerations

- Can the congregation move forward with its plans?
- Should the congregation move forward with its plans?
- How can the presbytery shape the conversation in a productive way?

## What to Watch For

- energy
- vision
- strong and stable leadership
- a growing community/neighborhood
- availability of resources

## What to Watch Out For

- exhaustion
- satisfaction with the status quo
- weak congregational leadership
- a shrinking community/neighborhood
- absence of resources

# Foundation Assistance

- giving analyses
- financial analyses
- discernment advisory
- valuation assistance
- sales process advisory
- Legacy Fund stewardship

## Action Items & Critical Steps

- leadership consensus
- financial review & testing
- confirmed ability to sell / clear title
- property valuation
- property marketing plan



# Best-Practice Presbytery Policies

- repurposing requires viability testing
- support is structured and organized
- congregation takes the lead in selling property, if possible
- legacy funds are encouraged
- ties to dismissal policies are avoided

# Questions & Discussion

Paul H. Grier

[paul.grier@presbyterianfoundation.org](mailto:paul.grier@presbyterianfoundation.org)

1-800-843-9547